

Huawei and Global Marine launch end-to-end Submarine networking solution in Indonesia

[Jakarta, 31 October 2007] Huawei Technologies Co., Ltd. ("Huawei"), a leader in providing next-generation telecommunications networks for operators around the world, and Global Marine Systems Limited ("Global Marine") an independent market leading sub-sea cable installation and maintenance company, have announced that they have successfully launched a new generation submarine networking solution in Indonesia.

Huawei and Global Marine signed a Memorandum of understanding (MOU) to establish a joint venture on May 2007. This strategic partnership leverages the companies' individual strengths to jointly provide industry-leading, end-to-end, submarine solutions and services globally. The solution launched today features the latest submarine technologies including Submarine Line Terminal Equipment (SLTE), Network Protection Equipment (NPE), Repeater and Line Monitoring Equipment and was showcased to senior executives of leading operators in Indonesia including Telkom, Telkomsel, Indosat, Excelcom, Bakrie telecom, NTS and HCPT.

"We are extremely happy to be working with Huawei," stated Mr. Ian Douglas, Director of Global Marine Asia Pacific "With the launch of this solution we are able to provide all the operators in Indonesia with a world-class end-to-end offering that encompasses terrestrial and sub-sea technologies."

"We are the GSM and UMTS partner-of-choice for Indosat, Excelcom and NTS and CDMA preferred partner for Telkom, Indosat, Bakriatel and STI," said Mr. Ma Yue, President Director of PT. Huawei Tech. Investment, in his opening speech. "Furthermore, this year Huawei has become the biggest CDMA vendor in Indonesia with a 70% market share and Huawei's products including; CDMA, UMTS, GSM, Intelligent Network (IN), billing, transmission, switching, access network, data communication and terminals are widely



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deployed by eight operators in Indonesia. I am proud to report that, by the end of Q3 2007, Huawei's contract sales in Indonesia reached 400 million."

Huawei and Global Marine's new solution provides a cost-efficient solution for submarine network operators. It supports 1.28 Tbps per fiber pair and its SLTE features a compact design which dramatically reduces its footprint and power consumption. It also includes an ultra compact repeater that is easier to layout and bury under the sea reducing the likelihood of it being damaged by fishing and its NPE uses cutting-edge ASON technology to increase network survivability. Huawei began operations in Indonesia in 2000 and now has more than 700 employees in the country, a number which is expected to increase to 1,200 by 2008. 80% of Huawei's employees are made up of local hires.

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About Huawei Technologies

Huawei Technologies Co., Ltd. ("Huawei") is a leader in providing next generation telecommunications network solutions for operators around the world. The company is dedicated to providing innovative and customized products, services and solutions to create long-term value and potential growth for its customers. Huawei's products and solutions are deployed in over 100 countries and serve 31 of the world's top 50 operators, as well as over one billion users worldwide. For more information, please visit www.huawei.com.

PT. Huawei Tech. Investment in Indonesia realizes that Indonesia market is promised. Huawei has planned a long term investment in Indonesia. Currently, Huawei has built training center at University of Indonesia to provide training service to our staff and customers, seven service center, One spare part center, eight logistic center and the future Huawei has decided to set up local R&D center in Jakarta regional, service center in every region in Indonesia, regional spare part center in Sumatera, Kalimantan and Sulawesi

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About Global Marine Systems Limited

Global Marine Systems Limited, an independent marine engineering company, has been in business for well over 150 years and continues to be the pre-eminent provider of submarine cable installation and maintenance services in the world. Operating the world's largest fleet of cable ships and subsea vehicles, it is a market leader in marine cable installation and maintenance for telecommunications, as well as scientific research, oil, gas, utilities and the renewable energy sector. Global Marine is headquartered in the United Kingdom with regional offices in the United States and Asia. The company has established strategic alliances with several of the industry's leading companies and has successful Joint Ventures and partnerships with SBSS in China (China Telecom), NTTWE Marine in Japan (NTT) and ICPL in Singapore (SingTel and ACPL).