

**News Release**  
18 July 2005

## **Global Marine launches 'Training and Engineering' and announces teaming agreement**

*Global Marine Training and Engineering: A new division focusing on providing technological innovations that will take the cable industry forward*

**Chelmsford UK:** Global Marine Systems Limited, the market-leading cable installation and maintenance company for telecommunications, scientific research, oil and gas, utilities and renewable energy sectors, is pleased to announce the launch of **Global Marine Training and Engineering (GMTE)**. This stand-alone profit centre replaces Technical Services and is located at New Saxon House.

GMTE embraces the six Universal Jointing related activities of Design, Supply, Cable Development, Testing, Training, Sales and UJ Consortium Liaison, and also offers a complete service for sub sea engineering design, testing, training and sales.

Chris Reynolds, Head of the new department said, "The new name and financial profiling reflects a strategy that will see GMTE provide core expertise, diversify into new market areas and introduce revenue streams of its own. As such, GMTE will be in a position to establish its true worth by embarking on an aggressive marketing campaign aimed at increasing external revenues and increasing market share, whilst internal revenues will ensure that all technical operations are cost effective."

At the same time, Global Marine has formed a joint venture with Maritime Training & Competence Solutions (MTCS) to provide ROV induction training to subsea related industries. The two companies have more than ten years experience in the provision of specialist ROV training and Competence management. The new venture uses state of the art facilities at Global Marine's world-renowned cable depot at Portland, where students will be able to train on the Apache ROV and an on-shore simulator as part of a comprehensive integrated training package, on how to become ROV Pilot Technicians. The training is delivered by MTCS, who bring trainees to successful completion of the internationally recognised scheme in ROV handling.

Commenting on the joint venture, Richard Warburton of MTCS said, "We have a partnership with Global Marine that takes advantage of our complementary skills and experience and brings a world class ROV training school to market." Chris Reynolds, Head of GMTE added, "The ability to offer the telecoms, oil and gas industries skilled personnel, trained on a wide range of ROVs in a working environment, gives a clear advantage to our customers."

The joint venture, managed between Global Marine's subsidiary SubServ and MCTS, will also give graduates access to the professional recruitment services of independent SubServ Pro, a leading specialist ROV personnel recruitment consultancy.

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**Additional information for Editors:**

**About Global Marine**

Global Marine has been in business for well over a century and continues to be the pre-eminent provider of submarine cable installation and maintenance services in the world. Since the installation of the first telegraph cables in the 1850s, it has been essential for system owners to produce detailed cable maps to plot the location of a cable on the seabed, keep it maintained and ensure that information is regularly updated.

Global Marine has remained at the forefront of cable installation and maintenance ever since. Operating with the world's most advanced fleet of cable ships and subsea vehicles, it is a market leader in marine cable installation and maintenance for telecommunications, as well as scientific research, oil, gas, utilities and the renewable energy sector.

It has installed more undersea fibre optic cables than any other operator. More than 50% of the world's buried fibre optic cables have been installed by Global Marine Systems and between 30 and 40% of all subsea cables repairs and maintenance are undertaken by the company.

Global Marine is at the forefront of data record management and is continually developing new technology to meet the needs of the submarine cable industry. Its developments in state of the art geographical information systems and computer mapping technology play a vital part in the drive for greater system security.

**Learn more at [www.globalmarinesystems.com](http://www.globalmarinesystems.com)**