



**News Release**  
3rd October 2006

## **Global Marine and Huawei Technologies jointly announce on co-operation within the submarine telecommunications market**

*Partnership will blend terrestrial and subsea technology- will provide customers a better alternative to decrease physical footprint and expand capabilities of networks*

**Chelmsford, UK/Shenzhen, China:** Huawei Technologies Co. Ltd., a leader in providing next generation telecommunications network solutions for operators around the world, and Global Marine Systems Limited, the independent market-leading subsea cable installation and maintenance company, today announced a partnership to jointly develop a new generation of end-to-end submarine networking solutions.

The combination of Huawei's optical solutions and Global Marine's subsea repeaters and submarine engineering will give submarine network developers and operators a strong alternative that does not compromise capability, security or quality.

"Our customers have been asking us to give them alternatives to the high cost of building out submarine networks." said Gabriel Ruhan, Global Marine's CEO. "We are highly impressed with their excellent performance and compatibility of Huawei's Ultra Long Haul optical solutions, high quality of the products, powerful R&D resources and core technologies, quick response to customer's requirements, successful deployments and developments worldwide. We are excited and confident to be working with a market leader such as Huawei, to give our customers real better alternatives in the submarine market."

"We see the rapid development on the connections between countries and regions across the sea, the need to simplify the inter-connection of terrestrial and subsea network segments." said Mr. Jeffery Gao, Huawei's SVP of Optical Networks. "Working with Global Marine, who has over a century worth of experience in the installation and maintenance of subsea telecommunications with new generation of repeaters, will allow us to expand the capabilities of our networking equipment, and simplify the total ongoing network management costs borne by our customers."

Both parties are confident that this partnership addresses significant trends in the current markets and will result in important new choices and benefits to customers.

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**Notes to Editors:**

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**Notes to Editors:**

**About Global Marine**

Global Marine, an independent marine engineering company, has been in business for well over 150 years and continues to be the pre-eminent provider of submarine cable installation and maintenance services in the world. Operating the world's largest fleet of cable ships and subsea vehicles, it is a market leader in marine cable installation and maintenance for telecommunications, as well as scientific research, oil, gas, utilities and the renewable energy sector.

Global Marine is headquartered in the United Kingdom with regional offices in the United States and Asia. The company has established strategic alliances with several of the industry's leading companies and has successful Joint Ventures and partnerships with SBSS in China (China Telecom), NTTWE Marine in Japan (NTT) and ICPL in Singapore (SingTel and ACPL).

Global Marine has installed more undersea fibre optic cables than any other operator, and more than 50% of the world's buried fibre-optic cables have been installed by Global Marine. And between 30 and 40% of all subsea cables repairs and maintenance are undertaken by the company.

**Learn more at:** [www.globalmarinesystems.com](http://www.globalmarinesystems.com)

**About Huawei Technologies Co., Ltd.**

Huawei Technologies Co., Ltd. ("Huawei") is a leader in providing next generation telecommunications network solutions for operators around the world. The company is dedicated to providing innovative and customized products, services and solutions to create long-term value and potential growth for its customers. Huawei's products and solutions are deployed in over 100 countries and serve 28 of the world's top 50 operators, as well as over one billion users worldwide.

**Learn more at:** [www.huawei.com](http://www.huawei.com).